

Subex Limited

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September 12, 2016

To
BSE Limited
The National Stock Exchange of India Limited

Dear Sir/Madam,

Sub: Outcome of the Board Meeting held on September 12, 2016

Please be informed that the agenda item stated hereunder was discussed and approved at the Board Meeting held today at Bangalore:

 Unaudited standalone and consolidated Financial Results of the Company for the quarter ended June 30, 2016.

Further, please be informed that there has been an upgrade in the credit rating of the Company as detailed in the enclosed Press Release.

The Agenda item relating to the consideration of the issue of equity shares on Preferential Basis by the Company has been deferred.

Pursuant to Regulation 33 (3) and Regulation 47 of the SEBI (LODR) Regulations, 2015 the Company has opted to publish the consolidated financial results. The standalone financial results, however, are being made available to the Stock Exchanges and are also being posted on the Company's website.

Please find enclosed:

- The unaudited standalone and consolidated Financial Results of the Company for the quarter ended June 30, 2016.
- A copy of the press release intended to be published to the media by the Company.

The meeting concluded at 12.50 p.m. We request you to take the aforesaid notification on record.

Thanking you

Yours truly, For Subex Limited

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Ganesh K V

Chief Financial Officer, Global Head-Legal & Company Secretary

ENCL: As above.

S.R. Batliboi & Associates LLP

Chartered Accountants

12th & 13th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru-560 001, India

Tel: +91 80 6727 5000 Fax: +91 80 2210 6000

Limited Review Report On Quarterly Standalone Financial Results of Subex Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015

To The Board of Directors of Subex Limited

1. We have reviewed the accompanying statement of unaudited standalone financial results of Subex Limited ('the Company') for the quarter ended June 30, 2016 (the "Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. Attention is drawn to the fact that the figures for the corresponding quarter ended June 30, 2015, including the reconciliation of loss under Ind AS of the corresponding quarter with profit reported under previous GAAP, as reported in these financial results have been approved by Company's Board of Directors but have not been subjected to review.

This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.

- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited standalone financial results, prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards ("Ind AS") prescribed under section 133 of the Companies Act, 2013, read with relevant rules thereunder and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 05, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 4. We draw attention to note 7 to the financial results regarding trade receivables and trade payables from/to the Company's subsidiaries as at June 30, 2016 and more fully described therein. As explained to us, the management is in the process of filing necessary application with the Reserve Bank of India ['RBI'] for settlement of these balances by setting off aforesaid trade payables against trade receivables. Pending filing of application and requisite approval from the RBI, no adjustments have been made in these financial results.

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Our conclusion is not qualified in respect of this matter.

For S.R. Batliboi & Associates LLP

ICAI Firm registration number: 101049W/E300004

Chartered Accountants

per Rajeev Kumar

Partner

Membership No.: 213803

Place: Bengaluru

Date: September 12, 2016

Subex Limited

Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 037

Statement of Standalone Unaudited Results for the quarter ended June 30, 2016

	T I	Standalone	
	Particulars	3 months ended June 30, 2016	Corresponding 3 months ended June 30, 2015
		Unaudited	Notes 2 & 3
1	Income from operations		
	Net sales/ income from operations	7,673	6,416
	Total income from operations (net)	7,673	6,416
2	Expenses		
(a)	Cost of hardware, software and support charges	65	3
b)	Employee benefits expense	1,989	1,967
c)	Marketing and allied service charges	3,227	2,821
	Other expenditure	1,564	1,169
	Depreciation and amortisation expense	65	66
	Exchange fluctuation (gain)/loss (net)	(4)	600
	Total expenses	6,906	6,626
_		767	(210)
3	Profit/(loss) from operations before other income and finance costs (1-2)	767	(210
4	Other income (refer note 5)	218	96
5	Profit/(loss) from ordinary activities before finance costs (3+4)	985	(114)
6	Finance costs		
(a)	Interest on FCCBs (net)	134	1,297
(b)	Other finance costs	205	300
	Total finance costs	339	1,597
7	Profit/(loss) from ordinary activities before tax (5-6)	646	(1,711
8	Tax expense (net)	9	50
0	Net Des 644 (leas) Courths associated (7.9)	637	(1,761
9	Net Profit/ (loss) for the period (7-8)	037	(1,701
10	Other comprehensive income, net of taxes	(1)	(1)
11	Total comprehensive income (9+10)	636	(1,762
	Paid up share capital [face value of ₹ 10 (March 31, 2016: ₹ 10)] Earnings/(loss) per share (of ₹ 10/- each) (not annualised in case of the interim periods):	50,475	19,891
(a)	- Basic	0.13	(0.90
. /	- Diluted	0.13	(0.90



Notes:

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on September 12, 2016.
- The financial results have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards ("Ind AS") 34 on Interim Financial Reporting prescribed under section 133 of the Companies Act, 2013, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

The Company has opted to avail relaxation provided by SEBI vide the aforesaid circular dated July 5, 2016 in respect of disclosure requirements for corresponding figures of earlier periods. Accordingly, the figures for the quarter and year ended March 31, 2016 have not been presented. The reserves (excluding revaluation reserve), as per the balance sheet of the previous accounting year not being mandatory, have not been presented.

The Results for the quarter ended June 30, 2015 have not been subjected to limited review or audit. However, the management has exercised necessary diligence to ensure that the financial results for the quarter ended June 30, 2015 provide a true and fair view of the Company's affairs.

Consequent to transition from the Previous GAAP to Ind AS, the reconciliation of profit/ loss after tax is provided below for the corresponding 3 months ended June 30, 2015.

(₹ in Lakhs)

Particulars	Corresponding 3 months ended June 30, 2015
	Notes 2 & 3
Net profit under previous GAAP	397
Add/(less): Ind-AS adjustments income/(loss):	
 (i) Measurement of Foreign Currency Convertible Bonds ('FCCBs') at fair value (a) Impact on finance cost due to effective interest rate and transfer of interest no longer payable to 	(1,772)
retained earnings on conversion of FCCBs into equity shares (b) Impact on foreign exchange due to change in carrying value of FCCBs and related account balances and transfer of exchange gain to retained earnings on conversion of FCCBs into equity	(347)
shares	(19)
(ii) Provision for expected credit loss	(14)
(iii) Deferral of revenue pertaining to free support services	(6)
(iv) Others (net)	(1,761)
Net loss after tax as per Ind-AS	(1,701)

- (a) The Board in its meeting held on May 14, 2015, approved the reset of conversion price of the FCCBs III, which are convertible into equity shares of the Company, from ₹ 22.79 to ₹ 13.00 per equity share. Subsequently, the reset of the conversion price have been approved by the shareholders in the annual general meeting held on June 19, 2015 and the bondholders in their meeting held on August 5, 2015. The Board in its meeting held on August 26, 2015, approved August 26, 2015 as the effective date of reset of conversion price of ₹ 13.00 per share.
 - (b) As at March 31, 2015, the Company had outstanding FCCBs III with face value of US\$ 81.53 million, out of which FCCBs III with face value of US\$ 77.43 million have been converted till the quarter ended June 30, 2016 as detailed below:

Financial year/ period	FCCBs converted US\$ Million	Conversion rate per US\$	Conversion price	No. of equity shares
2015-16	76.98	₹ 56.0545	₹ 22.79/₹ 13.00	319,889,071
2016-17 Quarter ended June 30, 2016	0.45	₹ 56.0545	₹ 13.00	1,940,348

(c) The face value and fair value of FCCBs outstanding as at June 30, 2016 is as follows:

Face value		Fair value	
US\$ Million	₹ in Lakhs	US\$ Million	₹ in Lakhs
1.00	675	1.29	870
		1.92	1,297
2000	2,769	3.85	2,602
		7.06	4,769
		US\$ Million ₹ in Lakhs 1.00 675 1.40 945 4.10 2,769	US\$ Million ₹ in Lakhs US\$ Million 1.00 675 1.29 1.40 945 1.92 4.10 2,769 3.85

As a result of reset in conversion price of FCCBs III, the said bonds with outstanding face value of US\$ 4.10 Million as at June 30, 2016 would potentially be converted into 17,678,727 equity shares at an exchange rate of ₹ 56.0545/US\$ with a conversion price of ₹ 13.00 per equity share.

Subsequent to June 30, 2016, conversion requests from the bondholders of FCCBs III with face value amounting to US\$ 0.50 Million have been approved by the Board of Directors in the Board meeting dated July 4, 2016, and these FCCBs have been converted into 2,155,942 equity shares at an exchange rate of ₹ 56.0545/US\$ with a conversion price of ₹ 13.00 per equity shares

(d) The FCCB holders in their respective meetings have approved the deferral of aggregate interest of US\$ 0.83 Million (fair value of US\$ 0.79 Million), i.e. ₹ 561 Lakhs (fair value of ₹ 536 Lakhs) in respect of outstanding FCCBs III with face value of US\$ 4.10 Million for the period July 6, 2012 to January 5, 2016 till redemption date of the bonds, being July 07, 2017.

- The Company had remitted the withholding taxes in respect of FCCBs III in accordance with the provisions of the Income Tax Act, 1961 amounting to ₹ 1,023 Lakhs upto June 30, 2016. Pursuant to the conversion of FCCBs III into equity shares of the Company, the interest accrued but not due is considered no longer payable. The management basis expert advice, is of the view that the withholding taxes paid by the Company in respect of the aforesaid interest, are recoverable from income tax department and/or are adjustable against its other withholding taxes obligations. Accordingly, withholding taxes of ₹ 205 Lakhs as at March 31, 2016 on salary, professional services and others have not been paid and such liability has been adjusted during the quarter, against the write back of withholding taxes on interest on FCCBs paid earlier, on completion of revision of withholding taxes returns for the earlier periods and is included in other income.
- During the year ended March 31, 2016, the Company assessed the carrying value of it's investment in its wholly owned subsidiary viz., Subex Americas Inc., of ₹ 12,496 Lakhs. Based on future operational plan, projected cash flows and valuation carried out by an external valuer, the Company made a provision of ₹ 5,490 Lakhs towards diminution, other than temporary, in the carrying value of its investment in the said subsidiary. There is no change in the management's assessment as regards aforementioned carrying value of it's investment as at June 30, 2016 and in view of the management, no further provision for diminution, other than temporary, is considered necessary as at June 30, 2016.
- As at June 30, 2016, the Company has trade receivables of ₹ 41,971 Lakhs (net of provision for doubtful debts of ₹ 11,351 Lakhs) from its subsidiaries and trade payables of ₹ 44,644 Lakhs to its subsidiaries. Management is in the process of filing necessary application with the Reserve Bank of India ('RBI') for settlement of these balances by setting off aforesaid trade payables against trade receivables. Pending filing of application with RBI and requisite approval from RBI, no adjustments have been made in these financial results. This is an 'Emphasis of Matter' in the Limited Review Report of the Statutory Auditors on the Unaudited Standalone Results.
- 8 During the year ended March 31, 2016, the Company assessed the carrying value of it's investment in its wholly owned subsidiary viz., Subex (UK) Limited. of ₹ 64,739 Lakhs. Considering the future operational plan, projected cash flows and the valuation carried out by an external valuer, the management was of the view that, the carrying value of its aforesaid investment in Subex (UK) Limited as at March 31, 2016 was appropriate. There is no change in the management's assessment as regards aforementioned carrying value of investment as at June 30, 2016.
- The Company is engaged in the business of software products and related services. These, in the context of Ind-AS 108 on Operating Segments Reporting are considered to constitute one segment and hence the Company has not made any additional segment disclosures.

10 Previous period figures have been regrouped/ reclassified, wherever necessary to confirm to current period's classification.

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Date: September 12, 2016

Surject Singh Managing Director & CEO

For further details on the results, please visit our website: www.subex.com

S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

12th & 13th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru-560 001, India

Tel: +91 80 6727 5000 Fax: +91 80 2210 6000

Limited Review Report On Quarterly Consolidated Financial Results of Subex Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015

To The Board of Directors Subex Limited

1. We have reviewed the accompanying statement of unaudited consolidated financial results of Subex Group comprising Subex Limited ('the Company') and its subsidiaries (together, 'the Group'), for the quarter ended June 30, 2016 (the "Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. Attention is drawn to the fact that the figures for the corresponding quarter ended June 30, 2015, including the reconciliation of loss under Ind AS of the corresponding quarter with loss reported under previous GAAP, as reported in these financial results have been approved by Company's Board of Directors but have not been subjected to review.

This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.

- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated financial results, prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards ("Ind AS") prescribed under section 133 of the Companies Act, 2013, read with relevant rules thereunder and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

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For S.R. Batliboi & Associates LLP

ICAI Firm registration number: 101049W/E300004

Chartered Accountants

per Rajcev Kumar

Partner

Membership No.: 213803

Place: Bengaluru

Date: September 12, 2016

Subex Limited

Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 037

Statement of Consolidated Unaudited Results for the quarter ended June 30, 2016

PAR	TI	Conso	(₹in Lakhs)
		Consolidated 3 months ended Corresponding 3	
	Particulars	June 30, 2016	months ended June
			30, 2015
		Unaudited	Notes 3 & 4
1	Income from operations		,
	Net sales/ income from operations	8,334	7,337
		0.004	# 22#
	Total income from operations (net)	8,334	7,337
•	P		
2	Expenses Cost of hardware, software and support charges (refer note 9)	252	19
(a)		4,067	4,139
(b)	Employee benefits expense	2,466	2,167
(c)	Other expenditure	112	102
(d)	Depreciation and amortisation expense	(818)	1,523
(e)	Exchange fluctuation (gain)/loss (net)	(818)	1,323
	Total expenses	6,079	7,950
	Total expenses		
3	Profit/(loss) from operations before other income and finance costs (1-2)	2,255	(613)
4	Other income (refer note 6)	229	53
		2.494	(560)
5	Profit/(loss) from ordinary activities before finance costs (3+4)	2,484	(500)
,	Finance costs		
6	TO THE STATE OF TH	134	1,297
(a)	Interest on FCCBs (net)	201	231
(b)	Interest on term loan	223	320
(c)	Other finance costs	223	320
	Total finance costs	558	1,848
	,		
7	Profit/(loss) from ordinary activities before tax (5-6)	1,926	(2,408)
		100	200
8	Tax expense (net)	108	200
9	Net Profit/ (loss) for the period (7-8)	1,818	(2,608)
9	Net Front/ (loss) for the period (7-0)		
10	Other comprehensive income, net of taxes	(846)	537
	· ·		
11	Total comprehensive income (9+10)	972	(2,071)
		50.475	10.001
12	Paid up share capital [face value of ₹10 (March 31, 2016: ₹10)]	50,475	19,891
13	Earnings/(loss) per share (of ₹ 10/- each) (not annualised in case of the interim		
	periods):		3500 3000000000000000000000000000000000
(a)	- Basic	0.36	(1.33)
(b)	- Diluted	0.36	(1.33)
(0)	200.00 TO TO		



Notes:

The above results have been reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on September 12, 2016.

The financial results of Subex Limited (Standalone Information):

(₹ in Lakhs)

Particulars	3 months ended June 30, 2016	Corresponding 3 months ended June 30, 2015
	Unaudited	Notes 3 & 4
Net sales/ income from operations	7,673	6,416
Net sales/ income from operations	646	(1,711)
Profit/(loss) from ordinary activities before tax Profit/(loss) from ordinary activities after tax	637	(1,761)

The financial results have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standards ("Ind AS") 34 on Interim Financial Reporting prescribed under section 133 of the Companies Act, 2013, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

The Company has opted to avail relaxation provided by SEBI vide the aforesaid circular dated July 5, 2016 in respect of disclosure requirements for corresponding figures of earlier periods. Accordingly, the figures for the quarter and year ended March 31, 2016 have not been presented. The reserves (excluding revaluation reserve), as per the balance sheet of the previous accounting year not being mandatory, have not been presented.

The Results for the quarter ended June 30, 2015 have not been subjected to limited review or audit. However, the management has exercised necessary diligence to ensure that the financial results for the quarter ended June 30, 2015 provide a true and fair view of the Company's affairs.

Consequent to transition from the Previous GAAP to Ind AS, the reconciliation of loss after tax is provided below for the corresponding 3 months ended June 30, 2015.

Particulars	Corresponding 3 months ended June 30, 2015	
	Notes 3 & 4	
Net loss under previous GAAP	(475)	
Add/(less): Ind-AS adjustments income/(loss):		
(i) Measurement of Foreign Currency Convertible Bonds ('FCCBs') at fair value	(1,772)	
(a) Impact on finance cost due to effective interest rate and transfer of interest no longer payable to retained earnings on conversion of FCCBs into equity shares	(1,7.2)	
(b) Impact on foreign exchange due to change in carrying value of FCCBs and related account	(347)	
balances and transfer of exchange gain to retained earnings on conversion of FCCBs into equity		
shares		
(ii) Deferral of revenue pertaining to free support services	(14)	
(iii) Others (net)	(2 (09)	
Net loss after tax as per Ind-AS	(2,608)	

(a) The Board in its meeting held on May 14, 2015, approved the reset of conversion price of the FCCBs III, which are convertible into equity shares of the Company, from ₹ 22.79 to ₹ 13.00 per equity share. Subsequently, the reset of the conversion price have been approved by the shareholders in the annual general meeting held on June 19, 2015 and the bondholders in their meeting held on August 5, 2015. The Board in its meeting held on August 26, 2015, approved August 26, 2015 as the effective date of reset of conversion price of ₹ 13.00 per share.

(b) As at March 31, 2015, the Company had outstanding FCCBs III with face value of US\$ 81.53 Million, out of which FCCBs III with face value of US\$ 77.43 Million have been converted till the quarter ended June 30, 2016 as detailed below:

Financial year/ period	FCCBs converted US\$ Million	Conversion rate per US\$	Conversion price	No. of equity shares
2015-16	76.98	₹ 56.0545	₹ 22.79/₹ 13.00	319,889,071
2016-17			EX LIA	
Ouarter ended June 30, 2016	0.45	₹ 56.0545		1,940,348

(c) The face value and fair value of FCCBs outstanding as at June 30, 2016 is as follows: Fair value Face value ₹ in Lakhs **US\$ Million** ₹ in Lakhs **US\$ Million Particulars** 870 1.29 675 FCCBs I 1,297 1.92 945 1.40 FCCBs II 2,602 3.85 2,769 4.10 FCCBs III 4,769 7.06 4,389 6.50 Total

As a result of reset in conversion price of FCCBs III, the said bonds with outstanding face value of US\$ 4.10 Million as at June 30, 2016 would potentially be converted into 17,678,727 equity shares at an exchange rate of ₹ 56.0545/US\$ with a conversion price of ₹ 13.00 per equity share.

Subsequent to June 30, 2016, conversion requests from the bondholders of FCCBs III with face value amounting to US\$ 0.50 Million have been approved by the Board of Directors in the Board meeting dated July 4, 2016, and these FCCBs have been converted into 2,155,942 equity shares at an exchange rate of ₹ 56.0545/US\$ with a conversion price of ₹ 13.00 per equity share.

- (d) The FCCB holders in their respective meetings have approved the deferral of aggregate interest of US\$ 0.83 Million (fair value of US\$ 0.79 Million), i.e. ₹ 561 Lakhs (fair value of ₹ 536 Lakhs) in respect of outstanding FCCBs III with face value of US\$ 4.10 Million for the period July 6, 2012 to January 5, 2016 till redemption date of the bonds, being July 07, 2017.
- The Company had remitted the withholding taxes in respect of FCCBs III in accordance with the provisions of the Income Tax Act, 1961 amounting to ₹ 1,023 Lakhs upto June 30, 2016. Pursuant to the conversion of FCCBs III into equity shares of the Company, the interest accrued but not due is considered no longer payable. The management basis expert advice, is of the view that the withholding taxes paid by the Company in respect of the aforesaid interest, are recoverable from income tax department and/or are adjustable against its other withholding taxes obligations. Accordingly, withholding taxes of ₹ 205 Lakhs as at March 31, 2016 on salary, professional services and others have not been paid and such liability has been adjusted during the quarter, against the write back of withholding taxes on interest on FCCBs paid earlier, on completion of revision of withholding taxes returns for the earlier periods and is included in other income.
- During the year ended March 31, 2016, the Company assessed the carrying value of goodwill relating to its investment in the subsidiary viz. Subex Americas Inc., amounting to ₹ 18,606 Lakhs. Based on future operational plan, projected cash flows and valuation carried out by an external valuer, the Company made an impairment provision of ₹ 8,870 Lakhs during the year ended March 31, 2016 towards the carrying value of goodwill relating to its investment in the said subsidiary. There is no change in the management's assessment as regards aforementioned carrying value of goodwill as at June 30, 2016 and in view of the management, no further provision for diminution is considered necessary as at June 30, 2016.
- 8 During the year ended March 31, 2016, the Company assessed the carrying value of goodwill relating to its investment in the subsidiary viz. Subex (UK) Limited, amounting to ₹ 67,036 Lakhs. Based on the future operational plan, projected cash flows and the valuation carried out by an external valuer, the management was of the view that, the aforesaid carrying value of goodwill as at March 31, 2016 relating to its investment in the said subsidiary was appropriate. There is no change in the management's assessment as regards aforementioned carrying value of goodwill as at June 30, 2016.
- 9 Cost of hardware, software and support charges for the quarter ended June 30, 2016 and June 30, 2015 is net of reversal of provision no longer required, amounting to ₹ Nil and ₹ 173 Lakhs, respectively.
- Pursuant to the approval of the Board of Directors, the Company has discontinued the operations of two of its subsidiaries with effect from April 01, 2013. The details of unaudited results of the discontinued businesses consolidated in the above results are as follows:

Particulars	3 months ended June 30, 2016 Corresponding months ended Ju 30, 2015			
	Unaudited	Notes 3 & 4		
Total income (Loss)/ Profit before tax Profit/ (Loss) after tax	(1) 54	(1) (1)		

- The Company is engaged in the business of software products and related services. These, in the context of Ind-AS 108 on Operating Segments Reporting are considered to constitute one segment and hence the Company has not made any additional segment disclosures.
- 12 Previous period figures have been regrouped/ reclassified, wherever necessary to confirm to current period's classification.
- Pursuant to Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, the Company has opted to publish the consolidated financial results. The standalone financial results, however, are being made available to the Stock Exchanges where the securities of the Company are listed and are also being posted on the Company's website www.subex.com.

Bengaluru

Date: September 12, 2016

Surjeet Singh Managing Director & CEO

For further details on the results, please visit our website: www.subex.com



For Immediate Release

September 12, 2016

Press contact

Sandeep Banga

Marketing and Communications

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sandeep.banga@subex.com

Subex announces FY17 Q1 Results with Revenue of INR 8,334 lacs, EBIDTA of INR 1,549 lacs and PAT of INR 1,818 lacs

BENGALURU, INDIA – Subex Ltd, a leading global provider of Business and Operations Support Systems (B/OSS) for Communications Service Providers, today announced its financial results for the first quarter ended June 30, 2016.

Performance Highlights for the quarter ended June 30, 2016:

- Revenue for the quarter at Rs. 8,334 lacs (US\$ 12.5 million)
 - Up by 13.6% YoY from Rs. 7,337 lacs (US\$ 11.6 million) in FY16 Q1
 - License & Implementation at 27%, Managed Services at 38% & Support at 35% of the total revenues
- EBIDTA ex forex for the quarter at Rs. 1,549 lacs (US\$ 2.3 million)
 - Up by 53.1% YoY from Rs. 1,012 lacs (US\$ 1.6 million) in FY16 Q1
- Profit after Tax (PAT) for the guarter at Rs. 1,818 lacs (US\$ 2.7 million)
 - Up by 169.7% YoY from Loss of Rs. 2,608 lacs (US\$ -4.1 million) in FY16 Q1
- Order book as at June 30th 2016 stands at Rs. 98,340 lacs (US \$ 149 million)

Surject Singh, Managing Director & CEO, Subex Limited said, "We have ended the first quarter of FY17 on a positive note, with an achievement of 100% against target we set out to achieve. We have witnessed significant growth in the emerging markets." With improved performance and cleanup of Balance Sheet, our credit rating has improved. India Ratings and Research (Ind-Ra) has upgraded the ratings on Subex Limited's bank facilities as follows:

- Fund based limits: upgraded to Long-term 'IND BBB+'/Stable from 'IND BBB/Stable'.
- Non-fund based limits*: upgraded to Short-term 'IND A2' from 'IND A3+'





"At Subex, we partner customers for mutual success and are constantly committed to nurture existing relationships and build new ones that enable both parties to excel. We are now very excited and look forward to welcoming our long standing customers and partners to the 13th annual Subex User Conference 2016 at Jaipur, India to be held from 25th to 27th October 2016."

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About Subex Limited

Subex Limited is a leading global provider of Business and Operations Support Systems (B/OSS) that empowers communications service providers (CSPs) to achieve competitive advantage through Business Optimisation - thereby enabling them to improve their operational efficiency to deliver enhanced service experiences to subscribers.

The company pioneered the concept of a Revenue Operations Centre (ROC®) – a centralized approach that sustains profitable growth and financial health through coordinated operational control. Subex's product portfolio powers the ROC and its best-in-class solutions such as revenue assurance, fraud management, asset assurance, capacity management, data integrity management, credit risk management, cost management, route optimization and partner settlement. Subex also offers a scalable Managed Services program with 30 + customers.

Subex has been awarded the Global Market Share Leader in Financial Assurance 2012 by Frost & Sullivan and has been the winner of Pipeline Innovation Award 2013 in Business Intelligence & Analytics; Capacity Magazine Best Product/ Service 2013. Subex has continued to innovate with customers and have been jointly awarded the Global Telecoms Business Innovation Award 2014 along with Telstra; in 2012 with Idea Cellular for Managed Services and in 2011 with Swisscom for Fraud Management. Subex's customers include 29 of top 50 operators and 33 of the world's 50 biggest* telecommunications service providers worldwide. The company has more than 300 installations across 70 countries.

*Total Telecom Top 500 Telecom Brands, 2015 *Forbes' Global 2000 list, 2015

For more information please visit www.subex.com

