

Subex Limited

CIN - L85110KA1994PLC016663 Registered Address: RMZ Ecoworld Outer Ring Road, Devarabisanahalli Bangalore - 560103 India

: +91 80 6659 8700 Phone : +91 80 6696 3333 : info@subex.com Email

www.subex.com

May 25, 2017

To **BSE Limited** The National Stock Exchange of India Limited

Dear Sir/Madam,

Sub: Subex Limited "The Company"-Outcome of the Board Meeting held on May 25, 2017

Please be informed that the agenda items summarized hereunder were discussed and approved at the Board Meeting held today at Bangalore:

- Approval of the audited standalone and consolidated Financial Results of the Company for the quarter and year ended March 31, 2017.
- Approval of the audited standalone and consolidated Financial Statements of the Company for the year ended March 31, 2017.
- Appointment of Mr. Anil Singhvi as Chairman of the Company with effect from 25th May, 2017.
- Appointment of Mr. Vinod Kumar Padmanabhan and Mr. Ashwin Chalapathy as Whole-Time Directors (WTD) of the Company with effect from 25th May, 2017.

Pursuant to Regulation 33 (3) and Regulation 47 of the SEBI (LODR) Regulations, 2015 the Company has opted to publish the consolidated financial results. The standalone financial results, however, are being made available to the Stock Exchanges and are also being posted on the Company's website.

Please find enclosed:

- The audited standalone and consolidated Financial Results of the Company for the quarter and year ended March 31, 2017.
- Form A for the audited standalone and consolidated Financial Results of the Company for the year ended March 31, 2017.
- A copy of the press release intended to be published to the media by the Company
- A Brief Profile of Mr. Vinod Kumar Padmanabhan, Mr. Ashwin Chalapathy and Mr. Anil Singhvi.

The meeting concluded at 5.45 p.m. We request you to take the aforesaid notification on record.

Thanking you

Yours truly,

For Subex Limited

Chief Financial Officer, Charle and Legal and Company Secretary

ENCL: As above.

Chartered Accountants

12th & 13th Floor "UB City" Canberra Block No.24, Vittal Mallya Road Bengaluru-560 001, India

Tel: +91 80 6727 5000 Fax: +91 80 2210 6000

Auditor's Report On Quarterly and Year to Date Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To Board of Directors of Subex Limited

- 1. We have audited the accompanying statement of quarterly and year to date standalone financial results of Subex Limited ('the Company') for the quarter and year ended March 31, 2017, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. The quarterly standalone financial results are the derived figures between the audited figures in respect of the year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, which were subjected to limited review. The standalone financial results for the quarter and year ended March 31, 2017 have been prepared on the basis of the standalone financial results for the nine-month period ended December 31, 2016, the audited annual standalone Ind AS financial statements as at and for the year ended March 31, 2017, and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular CIR/CFD/FAC/62/2016 dated July 5, 2016, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these standalone financial results based on our review of the standalone financial results for the nine-month period ended December 31, 2016 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard (Ind AS) 34 Interim Financial Reporting, specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual standalone Ind AS financial statements as at and for the year ended March 31, 2017; and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the standalone financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us, these quarterly and year to date standalone financial results:
 - i. are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, in this regard; and
 - ii. give a true and fair view of the net loss and other financial information for the quarter and year ended March 31, 2017.



Chartered Accountants

4. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2017 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm Registration Number: 101049W/E300004

& Ass

Bengaluru

per Rajery Kumar

Partner

Membership No.: 213803

Bengaluru May 25, 2017

Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 037

Statement of Audited Standalone Financial Results for the quarter and year ended March 31, 2017

₹ in Lakhs)

		Standalone						
	Particulars	Quarter ended Year ended						
	laticulars	March 31, 2017	December 31, 2016	March 31, 2016	March 31, 2017	March 31, 2016		
		Audited (note 12)	Unaudited	Audited (note 12)	Audited	Audited		
1	Income from operations							
	Net sales/ revenue from operations	8,573	8,690	8,281	32,441	29,582		
	Other income (note 9)	206	377	1	1,038	42		
	Total income from operations (net)	8,779	9,067	8,282	33,479	29,624		
•								
2	Expenses		722					
200	Cost of hardware, software and support charges	71	179	23	343	131		
	Employee benefits expense (note 10)	2,255	2,160	2,081	8,537	7,875		
	Marketing and allied service charges	2,638	2,926	3,144	11,713	11,60		
-	Other expenditure	1,569	1,718	120	6,448	4,288		
e)	Depreciation and amortisation expense	72	69	64	273	263		
f)	Exchange fluctuation (gain)/loss (net)	618	(86)	(651)	713	691		
	Total expenses	7,223	6,966	4,781	28,027	24,859		
3	Profit from operations before finance income, finance costs and exceptional items (1-2)	1,556	2,101	3,501	5,452	4,765		
4	Finance income	179	12	59	215	254		
5	Profit from ordinary activities before finance costs and exceptional items (3+4)	1,735	2,113	3,560	5,667	5,019		
6	Finance costs							
a)	Interest on FCCBs (net)	106	126	486	494	3,754		
	Other finance costs	377	126					
U)	Total finance costs	483	224 350	371 857	1,011 1,505	1,34 5,102		
	Total mance costs	400	300	057	1,000			
7	Profit / (loss) from ordinary activities before exceptional items and tax (5-6)	1,252	1,763	2,703	4,162	(8.		
8	Exceptional items (net) (note 4)	(4,491)	•	(20,381)	(4,591)	(20,38		
9	(Loss)/ profit from ordinary activities before tax (7+8)	(3,239)	1,763	(17,678)	(429)	(20,464		
0	Tax expenses	114	51	17	254	53		
11	Net (loss)/ profit for the period/ year (9-10)	(3,353)	1,712	(17,695)	(683)	(20,998		
12	Other comprehensive income, net of taxes	54	(29)	(2)	(33)	(
3	Total comprehensive income (11+12)	(3,299)	1,683	(17,697)	(716)	(21,00		
4	Paid up equity share capital (face value of ₹ 10 (March 31, 2016: ₹ 10)	50,691	50,691	50,281	50,691	50,28		
5	Other equity				13,035	13,43		
	Earnings/(loss) per share (of ₹ 10/- each) (not annualised in case of the interim periods):							
a) b)	- Basic - Diluted	(0.66) (0.66)	0.34 0.34	(4.16) (4.16)		(7.2 (7.2		





Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 037

Statement of Standalone Assets and Liabilities

(₹ in Lakhs

			As	at
Particulars			March 31, 2017	March 31, 2010
ASSETS			 Audited	Audited
ASSETS				
Non-current assets				
Property, plant and equipment			362	33
Intangible assets			120	
Financial assets				
Investments			65,701	71,7
Loans			349	3
Other balances with banks			126	
Trade receivables				
Other financial assets			234	2
Income tax assets (net)			1,873	1,6
Deferred tax asset (MAT credit er	ntitlement)		478	3
Other non-current assets	mucinem)		564	6
Other non-current assets			69,807	75,4
Current assets				
Financial assets				
Loans			180	1
Trade receivables (note 6)			18,966	49,6
Cash and cash equivalents			151	1
Other financial assets			2,536	1,5
Other current assets			823	5
One caren asses			22,656	52,1
Total Assets			92,463	127,5
EQUITY AND LIABILITIES				
Equity			50.501	***
Equity share capital			50,691	50,2
Other equity			13,035	13,4
Total equity			63,726	63,7
Liabilities				
Non-current liabilities				
Financial liabilities				
Borrowings				2,8
Other financial liabilities				5
Provisions			250	2
			250	3,0
Current liabilities				
Financial liabilities			10000000	
Borrowings			8,590	10,3
Trade payable (note 6)			14,383	45,1
Other financial liabilities			3,472	2,7
Other current liabilities			1,216	1,1
Provisions			266	2
Income tax liabilities (net)			560	4
			28,487	60,
Total liabilities			28,737	63,8
Total equity and liabilities			92,463	127,5





Notes:

- 1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on May 25, 2017.
- 2 The financial results have been prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ("Ind AS") prescribed under section 133 of the Companies Act, 2013, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

3 Reconciliation between previous GAAP and Ind AS

Consequent to transition from the previous GAAP to Ind AS, the reconciliation of profit/loss after tax for the corresponding three months and year ended March 31, 2016 and reconciliation of equity as on March 31, 2016 is provided below:

(a) Financial results reconciliation:

(₹in Lakhs)

Particulars	Quarter ended March 31, 2016	Year ended March 31, 2016
Net loss under previous GAAP	(20,843)	(13,195)
Add/(less): Ind AS adjustments income/(loss):		
(i) Measurement of Foreign Currency Convertible Bonds (FCCBs') at fair value		
(a) Impact on finance cost due to effective interest rate and transfer of interest no longer payable to retained earnings on conversion of FCCBs into equity shares	(2,965)	(11,891)
(b) Impact on foreign exchange due to change in carrying value of FCCBs and related account balances and transfer of exchange gain to retained earnings on conversion of FCCBs into equity shares	(418)	(1,846)
(ii) Provision for expected credit loss	6,548	5,907
(iii) Impact of deferral of revenue pertaining to free support services	(50)	(2)
(iv) Others (net)	33	29
Net loss after tax as per Ind AS	(17,695)	(20,998)

(b) Equity reconciliation:

(₹in Lakhs)

Particulars	As on March 31, 2016
Equity as reported under previous GAAP	63,485
Effect of transition to Ind AS	1
(i) Impact on measurement of Foreign Currency Convertible Bonds ('FCCBs') at fair value	387
(ii) Provision for expected credit loss	(13
(iv) Impact of deferral of revenue pertaining to free support services	(187
(v) Others (net)	46
Equity as per Ind AS	63,718

4 Exceptional items:

(₹ in Lakhs)

	Quarter ended			Year ended	
Particulars	March 31, 2017	December 31, 2016	March 31, 2016	March 31, 2017	March 31, 2016
	Audited (note 12)	Unaudited	Audited (note 12)	Audited	Audited
1. Inter company balances (note 4[i])					
Provision for doubtful advances		2	(1,960)	-	(1,960)
Provision for doubtful debts	-	-	(2,455)	-	(2,455)
Bad debts written off	-		(10,476)	-	(10,476)
Provision for doubtful advances no longer required written	1,579	-	- 1	1,579	
back					
2. Loss on impairment of investments in subsidiary	(6,070)	_	(5,490)	(6,170)	(5,490)
companies (note 4[ii])	,,,,,		(,,,,,,	,,,,,,	, , ,
Total	(4,491)	<u> </u>	(20,381)	(4,591)	(20,381)

4[i] As at March 31, 2016, the Company had assessed the recoverability of its receivables and loans and advances from its overseas subsidiaries. Based on future operational plan, projected cash flows and the financial position of these subsidiaries, the Company had made a provision of ₹ 2,455 Lakhs (net off adjustment towards provision for expected credit loss of ₹ 5,907 Lakhs) and ₹ 1,960 Lakhs towards trade receivables and loans and advances respectively due from these subsidiaries. Further, the Company had also written off ₹ 10,476 Lakhs as bad debts towards trade receivables from these subsidiaries as at March 31, 2016. During the year ended March 31, 2017, provision for doubtful advances amounting to ₹ 1,579 Lakhs has been written back on collection of the aforesaid loans and advances.

4[ii] As at March 31, 2017, the Company had assessed the carrying value of it's investment in its wholly owned subsidiary viz., Subex Americas Inc., of ₹ 7,006 Lakhs (March 31, 2016: ₹ 12,496 Lakhs). Based on future operational plan, projected cash flows and valuation carried out by an external valuer, the Company has made an impairment provision of ₹ 6,070 Lakhs (March 31, 2016: ₹ 5,490 Lakhs) towards the carrying value of its investment in the said subsidiary. The management is of the view that, the carrying value of the aforesaid investment in in the said subsidiary of ₹ 936 Lakhs, as at March 31, 2017 is appropriate.

Also, during the current year the Company has made provision for impairment of ₹ 100 Lakhs (March 31, 2016: ₹ Nil) towards the carrying value of its investment in the Subex Technologies Limited as the said subsidiary is under liquidation.





- 5 As at March 31, 2017, the Company has assessed the carrying value of it's investment in its wholly owned subsidiary viz., Subex (UK) Limited of ₹ 64,739 Lakhs. Considering the future operational plan, projected cash flows and the valuation carried out by an external valuer, the management is of the view that, the carrying value of its aforesaid investment in Subex (UK) Limited as at March 31, 2017 is appropriate.
- As at March 31, 2017, the Company has netted off ₹ 28,735 Lakhs of trade receivables from its subsidiaries against trade payables to the respective subsidiaries pursuant to approval from its Authorised Dealer.
- 7 Subsequent to balance sheet date, the Company has made an allotment of 55,094,999 equity shares of the Company on a preferential basis, at an issue price of ₹ 14 per equity share (Face value of ₹ 10 per equity share) amounting to ₹ 7,713 Lakhs.
- 8 (a) As at March 31, 2017, the Company has outstanding FCCBs III of USD 3.60 Million (₹ 2,335 Lakhs) which are carried at fair value of USD 3.51 Million (₹ 2,277 Lakhs) in the books of accounts, which are due for redemption on July 07, 2017.
 - (b) The FCCB holders in their respective meetings have approved the deferral of aggregate interest of US\$ 0.73 Million (₹ 473 Lakhs) in respect of outstanding FCCBs III with face value of US\$ 3.60 Million (₹ 2,335 Lakhs) for the period July 6, 2012 to January 5, 2016 till redemption date of the bonds, being July 07, 2017.
- 9 The Company had remitted the withholding taxes on interest on FCCBs III in accordance with the provisions of the Income Tax Act, 1961 amounting to ₹ 1,052 Lakhs pertaining to FCCBs III which have been converted into equity shares of the Company. Pursuant to such conversion, the interest accrued but not due is considered no longer payable and the management basis expert advice, is of the view that the withholding taxes paid by the Company in respect of the aforesaid interest, are recoverable from income tax department and/or are adjustable against its other withholding taxes obligations. Accordingly, the Company has revised the returns of withholding taxes and adjusted withholding taxes of ₹ 205 Lakhs during the quarter ended March 31, 2017 (quarter ended December 31, 2016 and March 31, 2016 amounting to ₹ 377 Lakhs and ₹ Nil, respectively and that for the year ended March 31, 2017 and March 31, 2016 amounting to ₹ 1,037 Lakhs and ₹ Nil, respectively) on salary, professional services and others by write back of withholding taxes on interest on FCCBs paid earlier, and such write back is included under other income.
- Employee benefits expenses for the quarters ended March 31, 2017, December 31, 2016 and March 31, 2016 are net of reversal of provision no longer required, in respect of employee incentives relating to sales and delivery commissions, amounting to ₹ 70 Lakhs, ₹ Nil and ₹ 30 Lakhs, respectively and that for the year ended March 31, 2017 and March 31, 2016 amounting to ₹ 70 Lakhs, respectively.
- 11 The Company is engaged in the business of software products and related services. These, in the context of Ind AS 108 on Operating Segments Reporting are considered to constitute one segment and hence the Company has not made any additional segment disclosures.
- The figures of last quarter of current and previous year are the balancing figures between the audited figures in respect of the full financial year and the published unaudited year to date figures of nine months of respective year.

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13 Previous period figures have been regrouped/ reclassified, wherever necessary to confirm to current period's/ year's classification.

Bengaluru

Date: May 25, 2017

Surject Singh

Managing Director & CEO

For further details on the results, please visit our website: www.sutjex.

FORM A (for audit report with unmodified opinion)

1.	Name of the company	Subex Limited
2.	Annual financial statements for the year ended	March 31, 2017 (Standalone financial results)
3.	Type of Audit observation	Unqualified
4.	Frequency of observation	Not Applicable
5.	To be signed by-	
	CEO/Managing Director	Surject Singh Managing Director & CEO
	CFO	Ganesh K.V QS DS 17 CFO, Global Head - Legal and Company Secretary
	Auditor of the company	For S.R. Batliboi & Associates LLP Chartered Accountants ICAI Firm Registration Number: 101049W/E300004 Per Rajeev Kumar Partner Membership Number: 213803
	Audit Committee Chairman	Anit Singhvi 25/05/7 Audit Committee Chairman

Chartered Accountants

12th & 13th Floor "UB City" Canberra Block No.24, Vittal Mallya Road Bengaluru-560 001, India

Tel: +91 80 6727 5000 Fax: +91 80 2210 6000

Auditor's Report On Quarterly and Year to Date Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To Board of Directors of Subex Limited

- 1. We have audited the accompanying statement of quarterly and year to date consolidated financial results of Subex Limited ('the Company') and its subsidiaries (the Company and its subsidiaries together referred to as "the Group") for the quarter and year ended March 31, 2017, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. The quarterly consolidated financial results are the derived figures between the audited figures in respect of the year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, which were subjected to limited review. The consolidated financial results for the quarter and year ended March 31, 2017 have been prepared on the basis of the consolidated financial results for the nine-month period ended December 31, 2016, the audited annual consolidated Ind AS financial statements as at and for the year ended March 31, 2017, and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations SEBI Disclosure Requirements) Regulations, 2015 read with Circular CIR/CFD/FAC/62/2016 dated July 5, 2016, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these consolidated financial results based on our review of the consolidated financial results for the nine-month period ended December 31, 2016 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard (Ind AS) 34 Interim Financial Reporting, specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual consolidated Ind AS financial statements as at and for the year ended March 31, 2017; and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us, these quarterly and year to date consolidated financial results:



Chartered Accountants

- i. include the quarterly and year to date consolidated financial results of the Company and its following subsidiaries:
 - Subex Americas Inc.
 - Subex (UK) Limited
 - Subex Technologies Limited
 - · Subex (Asia Pacific) Pte Ltd
 - · Subex Inc.
 - Subex Technologies Inc.
 - Subex Azure Holding Inc.
 - Subex Middle East (FZE)
- ii. are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, in this regard; and
- iii. give a true and fair view of the net loss and other financial information for the quarter and year ended March 31, 2017.
- 4. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2017 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2017 and the published year-to-date figures up to December 31, 2016, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm Registration Number: 101049W/E300004

Bengaluru

Partner

Membership No.: 213803

Bengaluru May 25, 2017

Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 037 Statement of Audited Consolidated Financial Results for the quarter and year ended March 31, 2017

(₹in Lakhs)

			Consolidated		(₹in Lakhs)
Particulars		Quarter ended		Year	
Tarticular's	March 31, 2017	December 31, 2016	March 31, 2016	March 31, 2017	March 31, 2016
	Audited (note 11)	Unaudited	Audited (note 11)	Audited	Audited
Income from operations					
Net sales/ revenue from operations	9,485	9,578	8,926	35,733	32,246
Other income (note 8)	245	377	58	1,091	116
Total income from operations (net)	9,730	9,955	8,984	36,824	32,362
Expenses					
Cost of hardware, software and support charges	204	194	(138)	694	42
Employee benefits expense (note 9)	3,582	4,047	4,262	15,871	16,034
Other expenditure	2,911	2,891	2,078	10,957	8,945
Depreciation and amortisation expense	139	127		601579333	
Exchange fluctuation (gain)/loss (net)	647		110	495	427
Total expenses	7,483	(316) 6,943	(971) 5,341	(698) 27,319	515 25,9 63
2 van enpeaned	7,400	0,545	5,541	27,517	23,700
Profit from operations before finance income, finance costs and exceptional items (1-2)	2,247	3,012	3,643	9,505	6,399
Finance income	18	17	12	63	66
Profit from ordinary activities before finance costs and	2,265	3,029	3,655	9,568	6,465
exceptional items (3+4)	2,200	3,025	5,035	7,300	0,40.
Finance costs					
Interest on FCCBs (net)	106	126	486	494	3,754
Interest on term loan		96	254	464	974
Other finance costs	402	234	389	1,082	1,424
Total finance costs	508	456	1,129	2,040	6,152
Profit from ordinary activities before exceptional items	1,757	2,573	2,526	7,528	313
and tax (5-6)	-,		2,020	7,620	
Exceptional items (net) (note 5)	(10,890)		(6,469)	(10,890)	(6,469
Net (loss) / profit from ordinary activities before tax(7+8)	(9,133)	2,573	(3,943)	(3,362)	(6,156
Tax expense (net)	237	318	186	961	1,273
Net (loss)/ profit for the period / year (9-10)	(9,370)	2,255	(4,129)	(4,323)	(7,429
Other comprehensive income, net of taxes	275	(561)	(957)	(1,376)	(1,833
Total comprehensive income (11+12)	(9,095)	1,694	(5,086)	(5,699)	(9,262
Paid up equity share capital (face value of ₹ 10 (March 31, 2016: ₹ 10)	50,691	50,691	50,281	50,691	50,281
Other equity	*			17,718	23,102
Earnings/(loss) per share (of ₹ 10/- each) (not annualised in case of the interim periods):				80.77	
) - Basic	(1.85)	0.44	(0.97)	(0.85)	(2.56
o) - Diluted	(1.85)	0.44	(0.97)	(0.85)	(2.56





Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 037 Statement of Consolidated Assets and Liabilities

(₹ in Lakhs)

Particulars ASSETS Non-current assets	March 31, 2017 Audited	March 31, 201 Audited
Non-current assets	Audited	Audited
Non-current assets		
Description and action on the contract of the		
Property, plant and equipment	785	6
Goodwill on consolidation	65,882	76,7
Other intangible assets	138	(40.40
Financial assets	PAGE 1	
Loans	399] 3
Other balances with banks	258	1 2
Other financial assets	234	1 2
	1,977	1,6
Income tax asset (net)		1,9
Deferred tax asset (MAT credit entitlement)	478	
Other non-current assets	564 70,715	81,
Current assets	70,713	01,
Financial assets		
Loans	196	
Trade receivables	11,851	11,
Cash and cash equivalents	7,386	8,0
Other financial assets	4,508	2,
	1,013	2,5
Other current assets	24,954	23,
	21,501	20,
Total Assets	95,669	104,2
EQUITY AND LIABILITIES		
Equity		
Equity share capital	50,691	50,
Other equity	17,718	23,
Total equity	68,409	73,
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	2	4,
Other financial liabilities		
Provisions	297	
110/13/013	297	4,
Current liabilities		· · · · · · · · · · · · · · · · · · ·
Financial liabilities		
Borrowings	8,590	10,
Trade payable	1,805	1,
Other financial liabilities	11,922	9,
Other current liabilities	3,085	2,
Provisions	677	
Income tax liabilities (net)	884	
movine and marines (net)	26,963	25,
Total liabilities	27,260	30,
Total equity and liabilities	95,669	104,





Notes

1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on May 25, 2017.

2 The financial results of Subex Limited (Standalone information):

(₹ in Lakhs)

	Quarter ended			Year ended	
	March 31, 2017	December 31, 2016	March 31, 2016	March 31, 2017	March 31, 2016
Particulars	Audited (note 11)	Unaudited	Audited (note 11)	Audited	Audited
Total income from operations (net)	8,779	9,067	8,282	33,479	29,624
Profit/(loss) from ordinary activities before tax	(3,239)	1,763	(17,678)	(429)	(20,464)
Profit/(loss) from ordinary activities after tax	(3,353)	1,712	(17,695)	(683)	(20,998)

The financial results have been prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ("Ind AS") prescribed under section 133 of the Companies Act, 2013, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

Reconciliation between previous GAAP and Ind AS

Consequent to transition from the previous GAAP to Ind AS, the reconciliation of profit/loss after tax for the corresponding three months and year ended March 31, 2016 and reconciliation of equity as on March 31, 2016 is provided below:

(a) Financial results reconciliation:

(₹in Lakhs)

Particulars	Quarter ended March 31, 2016	Year ended March 31, 2016
Net (loss) /profit under previous GAAP	(1,151)	5,872
Add/(less): Ind AS adjustments income/(loss):	1	
(i) Measurement of Foreign Currency Convertible Bonds (FCCBs') at fair value		
(a) Impact on finance cost due to effective interest rate and transfer of interest no longer payable to retained earnings on conversion of FCCBs into equity shares	(2,965)	(11,891)
(b) Impact on foreign exchange due to change in carrying value of FCCBs and related account balances and transfer of exchange gain to retained earnings on conversion of FCCBs into equity shares	(418)	(1,846)
(ii) Impact of deferral of revenue pertaining to free support services	(61)	(33)
(iii) Impact on measurement of other long term borrowings at fair value	431	431
(iv) Others (net)	35	38
Net loss after tax as per Ind AS	(4,129)	(7,429)

(b) Equity reconciliation:

(₹ in Lakhs)

Particulars	As on March 31, 2016
Equity as reported under previous GAAP	72,700
Effect of transition to Ind AS	
(i) Impact on measurement of long term borrowings at fair value:	
(a) Foreign Currency Convertible Bonds	387
(b) Other term loans	466
(ii) Impact of deferral of revenue pertaining to free support services	(233)
(iii) Others (net)	63
Equity as per Ind AS	73,383





Exceptional items:					(₹ in Lakhs)	
		Quarter ended			Year ended	
Particulars	March 31, 2017 December 31, 2016 March 31, 2016 March 31, 2017		March 31, 2017	March 31, 2016		
	Audited (note 11)	Unaudited	Audited (note 11)	Audited	Audited	
i. Loss on impairment of goodwill (note 5[i](a) & (b)) ii. Reversal of interest accrued but not due pertaining to term loans (note 5[ii])	(10,890)	(E.	(8,870) 2,401	(10,890)	(8,870) 2,401	
Total	(10,890)	-	(6,469)	(10,890)	(6,469)	

5[i][a] As at March 31, 2017, the Company assessed the carrying value of goodwill relating to its investment in the subsidiary viz. Subex Americas Inc., amounting to ₹ 9,736 Lakhs (March 31, 2016: ₹ 18,606 Lakhs). Based on future operational plan, projected cash flows and valuation carried out by an external valuer, the Company has made an impairment provision of ₹ 6,010 Lakhs (March 31, 2016: ₹ 8,870 Lakhs) towards the carrying value of goodwill relating to its investment in the said subsidiary. The management is of the view that, the carrying value of goodwill relating to its investment in the said subsidiary of ₹ 3,726 Lakhs as at March 31, 2017 is appropriate.

5[i][b] As at March 31, 2017, the Company assessed the carrying value of goodwill relating to its investment in the subsidiary viz. Subex (UK) Limited amounting to ₹ 67,036 Lakhs (March 31, 2016: ₹ 67,036 Lakhs). Based on future operational plan, projected cash flows and valuation carried out by an external valuer, the Company has made an impairment provision of ₹ 4,880 Lakhs (March 31, 2016: ₹ Nil) towards the carrying value of goodwill relating to its investment in the said subsidiary. The management is of the view that, the carrying value of goodwill relating to its investment in the said subsidiary of ₹ 62,156 Lakhs as at March 31, 2017 is appropriate.

5[ii] During the year ended March 31, 2016, pursuant to the QVT Interest Waiver Letter dated March 26, 2016, the lenders of term loan of US\$ 12 Million to Subex Americas Inc. had waived the interest liability upto the date of such letter and interest accruing thereafter upto August 22, 2016. Further, interest rate has been revised from 10.5% per annum to 5% per annum, effective August 22, 2016. Consequently, accrued outstanding interest of US\$ 2.9 Million (₹1,970 Lakhs) has been written back and impact on measurement of such long term borrowings at fair value resulted in reduction in carrying value by ₹431 Lakhs as at March 31, 2016. During the current year ended March 31, 2017, such interest waiver has been extended till June 30, 2017 and subsequent to the year end, the entire loan of US\$ 12 Million has been repaid as on May 15, 2017.

- 6 Subsequent to balance sheet date, the Company has made an allotment of 55,094,999 equity shares of the Company on a preferential basis, at an issue price of ₹ 14 per equity share (Face value of ₹ 10 per equity share) amounting to ₹ 7,713 Lakhs.
- 7 (a) As at March 31, 2017, the Company has outstanding FCCBs III of USD 3.60 Million (₹ 2,335 Lakhs) which are carried at fair value of USD 3.51 Million (₹ 2,277 Lakhs) in the books of accounts, which are due for redemption on July 07, 2017.
 - (b) The FCCB holders in their respective meetings have approved the deferral of aggregate interest of US\$ 0.73 Million (₹ 473 Lakhs) in respect of outstanding FCCBs III with face value of US\$ 3.60 Million (₹ 2,335 Lakhs) for the period July 6, 2012 to January 5, 2016 till redemption date of the bonds, being July 07, 2017.
- The Company had remitted the withholding taxes on interest on FCCBs III in accordance with the provisions of the Income Tax Act, 1961 amounting to ₹ 1,052 Lakhs pertaining to FCCBs III which have been converted into equity shares of the Company. Pursuant to such conversion, the interest accrued but not due is considered no longer payable and the management basis expert advice, is of the view that the withholding taxes paid by the Company in respect of the aforesaid interest, are recoverable from income tax department and/or are adjustable against its other withholding taxes obligations. Accordingly, the Company has revised the returns of withholding taxes and adjusted withholding taxes of ₹ 205 Lakhs during the quarter ended March 31, 2017 (quarter ended December 31, 2016 and March 31, 2016 amounting to ₹ 377 Lakhs and ₹ Nil, respectively and that for the year ended March 31, 2017 and March 31, 2016 amounting to ₹ 1,037 Lakhs and ₹ Nil, respectively) on salary, professional services and others by write back of withholding taxes on interest on FCCBs paid earlier, and such write back is included under other income.
- 9 Employee benefits expenses for the quarters ended March 31, 2017, December 31, 2016 and March 31, 2016 are net of reversal of provision no longer required, in respect of employee incentives relating to sales and delivery commissions, amounting to ₹ 700 Lakhs, ₹ Nil and ₹ 192 Lakhs, respectively and that for the year ended March 31, 2017 and March 31, 2016 amounting to ₹ 700 Lakhs and ₹ 1,065 Lakhs, respectively.
- 10 The Group is engaged in the business of software products and related services. These, in the context of Ind AS 108 on Operating Segments Reporting are considered to constitute one segment and hence the Group has not made any additional segment disclosures.
- 11 The figures of last quarter of current and previous year are the balancing figures between the audited figures in respect of the full financial year and the published unaudited year to date figures of nine months of respective year.
- 12 Previous period figures have been regrouped/ reclassified, wherever necessary to confirm to current period's/ year's classification.
- Pursuant to Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, the Company has opted to publish the consolidated financial results. The standalone financial results, however, are being made available to the Stock Exchanges where the securities of the Company are listed and are also being posted on the Company's website www.subex.com.

BAN

Bengaluru

Date: May 25, 2017

For further details on the results, please visit our website: wowsubex-com

Surjeet Singh Managing Director & CEO

FORM A (for audit report with unmodified opinion)

1.	Name of the company	Subex Limited	
2.	Annual financial statements for the year ended	March 31, 2017 (Consolidated financial results)	
3.	Type of Audit observation	Unqualified	
4.	Frequency of observation	Not Applicable	
5.	To be signed by- CEO/Managing Director	Surject Singh 2505 17 Managing Director & CEO	103 + 603
	CFO	Ganesh K.V $Q \le 0 \le 1 >$ CFO, Global Head - Legal and Company Secretary	
	Auditor of the company	For S.R. Batliboi & Associates LLP Chartered Accountants ICAI Firm Registration Number: 101049W/E300004 Per Rajeev Kumar Partner Membership Number: 213803	Associates aluru
	Audit Committee Chairman	Anil Singhvi QS 05 17 Audit Committee Chairman	



For Immediate Release

May 25, 2017

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Subex announces FY17 Results with Revenue of INR 35,733 lacs up 10%, EBIDTA of INR 8,211 lacs up 14%

BENGALURU, INDIA –Subex Ltd, a leading global provider of Business and Operations Support Systems (B/OSS) for Communications Service Providers, today announced its financial results for the year ended March 31, 2017.

- Performance Highlights for the year ended March 31, 2017:
 - Revenue for the year at Rs.35,733 lacs
 - Up by 10.8% YoY from Rs.32,246 lacs in FY16
 - License & Implementation at 35%, Managed Services at 33% & Support at 32% of the total revenues
 - Profitability
 - EBIDTA ex forex for the year at Rs. 8,211 lacs up by 14% YoY from Rs. 7,225 lacs
 - Profit after Tax (PAT) excluding exceptional items for the year at Rs. 6,567
 lacs against loss after tax of Rs. (960) lacs in FY16
 - Highlights of the year
 - Awarded a new multi-million dollar 5-year Framework Contract with BT
 - Selected by Swan Mobile, a.s. to provide ROC Fraud Management Solution
 - Key Appointments
 - Mr. Anil Singhvi appointed as Chairman of the Company w.e.f. 25th May,
 2017
 - Mr. Vinod Kumar Padmanabhan, Chief Operating Officer and Mr. Ashwin Chalapathy, Chief Technology Officer and Head of Service Delivery, Subex Ltd. appointed as Whole Time Directors (WTD) w.e.f. 25th May, 2017

Surject Singh, Managing Director & CEO, Subex Limited said, "The Company achieved industry leading growth rate during the year with improved operational profitability through concerted efforts in the market place and internal operations. We have also suggestably



completed the balance sheet restructuring of the company and are debt free. As the business of our customer continue to change we at the forefront in making necessary investments in our portfolio ahead of time to innovate with them .

- Ends -

About Subex Limited

<u>Subex Limited</u>, a leading global provider of Business and Operations Support Systems (B/OSS) empowers communications service providers (CSPs) to achieve competitive advantage through Business and Capex Optimisation – thereby enabling them to improve their operational efficiency to deliver enhanced service experiences to subscribers.

Subex operates out of India, UK, UAE, and Singapore.



A BRIEF PROFILE OF THE WHOLE-TIME DIRECTORS (WTD) AND CHAIRMAN OF THE COMPANY

VINOD KUMAR PADMANABHAN (WTD)

Mr. Vinod Kumar Padmanabhan is the Chief Operating Officer (COO) of Subex Limited and is responsible for managing the Portfolio Development & Innovation, Client Acquisition & Relationships and Fulfilment teams. Prior to this, he worked in the capacity of Group President of the Company, and has previously handled the role of President and Senior Vice President - Sales at the Company, where he was directly responsible for the worldwide revenue generation efforts as well as the day-to-day operations of the Company's sales organization including sales, sales operations, alliances, and channels.

ASHWIN CHALAPATHY (WTD)

With an experience spanning almost 17 years in the IT industry, Mr. Ashwin Chalapathy brings a rich blend of diverse strengths and experience encompassing Engineering, Operations, business development and a strong people orientation. In his current role as Chief Technology Officer (CTO) and Head of Service Delivery, he is responsible for developing domain-led solutions, services and technology offerings. He also leads the Managed Services Operations at Subex, building operational capabilities and competencies across the business optimization portfolio.

ANIL SINGHVI (Chairman)

Mr. Anil Singhvi was appointed as an Independent Director on the Board of Subex Limited in the year 2011. He is the Chairman of Ican Investments Advisors Pvt Ltd. Prior to establishing Ican Investments, he was Advisor to Reliance ADA Group for about 2 years. He has over 30 years of experience in Corporate sector, out of which 22 years were spent with Ambuja Cements Ltd, where he rose from Manager to Managing Director & CEO.

