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October 31, 2018

To
BSE Limited
The National Stock Exchange of India Limited

Dear Sir/Madam,

Sub: Subex Limited "The Company"-Outcome of the Board Meeting held on October 31, 2018.

Please be informed that the agenda items summarized hereunder were discussed and approved at the Board Meeting held today at Bengaluru:

- Unaudited standalone and consolidated financial results of the Company for the quarter and half year ended September 30, 2018.
- Appointment and designating Mr. G.V. Krishnakanth, Company Secretary & Compliance Officer as the Nodal Officer of the Company as per the provisions of the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Amendment Rules, 2017.
- Appointment of Mr. Naga Shiva Shankar Roddam as the Chief Operating Officer of the Company with effect from January 07, 2019.

Pursuant to Regulation 33 (3) and Regulation 47 of the SEBI (LODR) Regulations, 2015 the Company has opted to publish the consolidated financial results. The standalone financial results, however, are being made available to the Stock Exchanges and are also being posted on the Company's website.

Please find enclosed:

1. The unaudited standalone and consolidated financial results of the Company for the quarter and half year ended September 30, 2018.
2. A copy of the press release intended to be published to the media by the Company.
3. A brief profile of Mr. Naga Shiva Shankar Roddam.

The meeting concluded at 1.30p.m. We request you to take the aforesaid notification on record.

Thanking you

Yours truly,
For Subex Limited

SUBEX LIMITED * BANGALORE-560103 *

Anil Singhvi
Chairman & Independent Director
DIN:00239589
ENCL: As above.

Subex Limited
CIN - L85110KA1994PLC016663
Registered Address: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560103, India

12th Floor
"UB City" Canberra Block
No. 24, Vittal Mallya Road
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Limited Review Report On Quarterly and Year to Date Standalone Financial Results of Subex Limited Pursuant to the Regulation 33 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015

Review Report to
The Board of Directors
Subex Limited

1. We have reviewed the accompanying statement of unaudited standalone Ind AS financial results of Subex Limited (the 'Company') for the quarter ended September 30, 2018 and year to date from April 1, 2018 to September 30, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').

2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express a conclusion on the Statement based on our review.

3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants
ICAI Firm registration number: 101049W/E300004

Rajeev Kumar

per Rajeev Kumar
Partner
Membership number: 213803

S.R. Batliboi & Associates LLP Bengaluru

Place: Bengaluru
Date: October 31, 2018

SUBEX LIMITED

Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 103

Statement of Unaudited Standalone Financial Results for the quarter and six months ended September 30, 2018

(₹ in Lakhs)

	Particulars	Quarter ended			Year to date figures for the six months		Year ended
		September 30, 2018	June 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017	March 31, 2018
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	Income						
1	Revenue from operations	480	646	7,780	1,126	14,862	17,993
2	Share of profit from Limited Liability Partnerships (Refer note 4)	128	-	-	-	-	635
3	Other income	1	1	14	2	64	66
4	**Total income (1+2+3)**	**609**	**647**	**7,794**	**1,128**	**14,926**	**18,694**
5	**Expenses**						
(a)	Employee benefits expense	199	183	2,647	382	5,063	6,248
(b)	Finance costs	-	1	192	1	401	547
(c)	Depreciation and amortisation expense	158	156	230	314	332	703
(d)	Marketing and allied service charges	133	120	2,763	253	5,482	6,712
(e)	Exchange fluctuation (gain)/ loss, net	(57)	(115)	78	(172)	223	311
(f)	Share of loss from Limited Liability Partnerships (Refer note 4)	445	931	-	1,248	-	598
(g)	Other expenses	264	344	1,495	608	2,991	3,775
	Total expenses	**1,142**	**1,620**	**7,405**	**2,634**	**14,492**	**18,894**
6	**(Loss)/ profit before exceptional items and tax expense (4-5)**	**(533)**	**(973)**	**389**	**(1,506)**	**434**	**(200)**
7	Exceptional items (Refer note 5)	-	-	-	-	389	389
8	**Net (loss)/ profit before tax expense (6+7)**	**(533)**	**(973)**	**389**	**(1,506)**	**823**	**189**
9	**Tax expense, net**						
	Current tax charge/ (credit)	-	-	(54)	-	19	(53)
	Provision/ (reversal) - foreign withholding taxes (Refer note 7)	1	-	71	1	135	157
	MAT charge/ (credit)	-	-	62	-	35	53
	Total tax expense	**1**	**-**	**79**	**1**	**189**	**157**
10	**Net (loss)/ profit for the period/ year (8-9)**	**(534)**	**(973)**	**310**	**(1,507)**	**634**	**32**
11	**Other comprehensive income, net of tax expense**						
	Items that will not be reclassified subsequently to profit or loss						
	Re-measurement (loss) on defined benefits plan	(4)	(1)	-	(5)	(8)	(8)
12	**Total comprehensive income for the period/ year (10+11)**	**(538)**	**(974)**	**310**	**(1,512)**	**626**	**24**
13	Paid up equity share capital [face value of ₹ 10 (March 31, 2018: ₹ 10)]	56,200	56,200	56,200	56,200	56,200	56,200
14	Other equity	-	-	-	-	-	18,034
15	(Loss)/ earnings per share (of ₹ 10/- each) (not annualised in case of the interim periods):						
(a)	- Basic	(0.10)	(0.17)	0.06	(0.27)	0.12	0.01
(b)	- Diluted	(0.10)	(0.17)	0.06	(0.27)	0.12	0.01

SUBEX LIMITED

Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 103

Statement of Standalone Assets and Liabilities

(₹ in Lakhs)

	Particulars	As at	
		September 30, 2018	March 31, 2018
		Unaudited	Audited
A	**ASSETS**		
1	**Non-current assets**		
	Property, plant and equipment	22	29
	Intangible assets	5,290	5,595
	Financial assets		
	Investments	62,958	64,406
	Loans	36	35
	Other financial assets	234	234
	Income tax asset (net)	2,728	2,494
	Deferred tax asset (MAT credit entitlement)	425	425
	Other non-current assets	283	288
		71,976	**73,506**
2	**Current assets**		
	Financial assets		
	Loans	5	6
	Trade receivables	1,345	1,364
	Cash and cash equivalents	279	211
	Other current assets	46	61
		1,675	**1,642**
	Total assets (1+2)	**73,651**	**75,148**
B	**EQUITY AND LIABILITIES**		
1	**Equity**		
	Equity share capital	56,200	56,200
	Other equity	16,490	18,034
	Total equity	**72,690**	**74,234**
	Liabilities		
2	**Non-current liabilities**		
	Provisions	1	1
		1	**1**
3	**Current liabilities**		
	Financial liabilities		
	Trade payables	499	415
	Other financial liabilities	56	49
	Other current liabilities	10	51
	Provisions	112	112
	Income tax liabilities (net)	283	286
		960	**913**
4	**Total liabilities (2+3)**	**961**	**914**
	Total equity and liabilities (1+4)	**73,651**	**75,148**

SUBEX LIMITED ★ BANGALORE-560 103 ★

Notes:

1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on October 31, 2018.

2 The financial results have been prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ("Ind AS") prescribed under section 133 of the Companies Act, 2013, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

3 The Board of Directors of the Company in its meeting held on August 21, 2017 approved the restructuring of the Company's business by way of transfer of its Revenue Maximization Solutions and related businesses ("RMS business") and the Subex Secure and Analytics solutions and related businesses ("Digital business") to its subsidiaries, Subex Assurance LLP and Subex Digital LLP (together referred to as "LLPs"), respectively, hereinafter referred to as the "Restructuring", subject to shareholders and other requisite approvals, to achieve amongst other aspects, segregation of the Company's business into separate verticals to facilitate greater focus on each business vertical, higher operational efficiencies, and to enhance the Company's ability to enter into business specific partnerships and attract strategic investors at respective business levels, with an overall objective of enhancing shareholder value.

The shareholders of the Company approved the Restructuring by way of special resolution passed through postal ballot on September 23, 2017 and subsequently, the Board of Directors of the Company in its meeting held on October 4, 2017 approved November 1, 2017 to be the effective date of Restructuring.

Accordingly, effective November 1, 2017, the Company's RMS business and the Digital business have been transferred on a going concern basis for a consideration of ₹ 61,564 Lakhs and ₹ 1,869 Lakhs, respectively, in the form of Company's capital contribution in the aforesaid LLPs. Post such restructuring, the Company continues to directly hold 99.99% share in the capital of, and in the profits and losses of, each of these LLPs and the entire economic interest as well as control and ownership of the RMS Business and Digital Business remains with the Company post such Restructuring.

4 Share of (loss)/ profit, net, from Limited Liability Partnerships includes the following (loss)/ profit from LLPs.

(₹ in Lakhs)

Particulars	Quarter ended			Year to date figures for the six months		Year ended
	September 30, 2018	June 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017	March 31, 2018
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Share of profit/ (loss) from Subex Assurance LLP	128	(475)	-	(347)	-	635
Share of loss from Subex Digital LLP	(445)	(456)	-	(901)	-	(598)
Total	**(317)**	**(931)**	**-**	**(1,248)**	**-**	**37**

The aforesaid share of profit/ (loss) from LLPs are after considering amortization of intangible assets and deferred tax liabilities/ assets, arising on account of business restructuring detailed in note 3 above.

5 Represents write back of provision for doubtful advances no longer required.

6 As at March 31, 2018, the Company assessed and concluded the carrying value of it's investments in its subsidiaries, to be appropriate, basis the valuation carried out by an external valuer. There is no change in the management's assessment as regards the aforementioned carrying value of it's investments in its subsidiaries as at September 30, 2018.

7 Represents provision in respect of withholding taxes deducted/ deductible by the overseas customers of the Company.

8 The Company is engaged in the business of software products and related services, which are monitored as a single segment by the Chief Operating Decision Maker, accordingly, these, in the context of Ind AS 108 on Operating Segments Reporting are considered to constitute one segment and hence the Company has not made any additional segment disclosures.

9 Ind AS 115 Revenue from Contracts with Customers, mandatory for reporting periods beginning on or after April 1, 2018, replaces existing revenue recognition requirements. Under the modified retrospective approach there were no significant adjustments required to the retained earnings at April 1, 2018. Also, the application of Ind AS 115 did not have any significant impact on recognition and measurement of revenue and related items in the financial results.

10 The Board of Directors and the shareholders of the Company in their respective meetings held on July 31, 2018 approved "Subex Employees Stock Option Scheme – 2018" (hereinafter referred to as the "ESOP Scheme 2018") in accordance with all the applicable provisions of the Companies Act, 2013 and the provisions of the Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 ("SEBI ESOP Regulations") to be administered through Subex Employee Welfare and ESOP Benefit Trust (hereinafter referred to as the "ESOP Trust"). The ESOP Trust was registered as per provisions of Indian Trust Act, 1882 on September 6, 2018 and is authorised to acquire shares of the Company through secondary market for providing such share-based payments to its employees. The ESOP Trust is consolidated in the standalone financial results of the Company and the shares reacquired and held by ESOP Trust are treated as treasury shares and recognised at cost and deducted from other equity.

11 Considering the Restructuring as detailed in note 3 above, the figures of the current quarter and year to date are not comparable to figures of the corresponding previous quarter and year to date figures presented in these financial results.

Place: Bengaluru
Date: October 31, 2018

Vinod Kumar Padmanabhan
Managing Director & CEO

SUBEX LIMITED ★ BANGALORE-560 103 ★

For further details on the results, please visit our website: www.subex.com

S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants

12th Floor
"UB City" Canberra Block
No. 24, Vittal Mallya Road
Bengaluru - 560 001, India
Tel : +91 80 6648 9000

Limited Review Report On Quarterly and Year to Date Consolidated Financial Results of Subex Limited Pursuant to the Regulation 33 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015

Review Report to
The Board of Directors
Subex Limited

1. We have reviewed the accompanying statement of unaudited consolidated Ind AS financial results of Subex Group comprising Subex Limited (the 'Company') comprising its subsidiaries (together referred to as 'the Group'), for the quarter ended September 30, 2018 and year to date from April 1, 2018 to September 30, 2018 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular').

2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of Companies (Indian Accounting Standards) Rules, 2015, as amended, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to issue express a conclusion on the Statement based on our review.

3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated Ind AS financial results prepared in accordance with recognition and measurement principles laid down in the applicable Indian Accounting Standards specified under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants
ICAI Firm registration number: 101049W/E300004

S.R. Batliboi & Associates LLP
Bengaluru

per Rajeev Kumar
Partner
Membership number: 213803

Place: Bengaluru
Date: October 31, 2018

SUBEX LIMITED

Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 103

Statement of Unaudited Consolidated Financial Results for the quarter and six months ended September 30, 2018

(₹ in Lakhs)

	Particulars	Quarter ended			Year to date figures for the six months ended		Year ended
		September 30, 2018	June 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017	March 31, 2018
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	Income						
1	Revenue from operations	8,806	7,591	8,106	16,397	15,724	32,432
2	Other income	17	17	16	34	75	140
3	**Total income (1+2)**	**8,823**	**7,608**	**8,122**	**16,431**	**15,799**	**32,572**
4	**Expenses**						
(a)	Employee benefits expense (Refer note 5)	4,853	4,505	4,475	9,358	8,808	17,471
(b)	Finance costs	46	62	210	108	435	775
(c)	Depreciation and amortisation expense	122	107	129	229	259	517
(d)	Exchange fluctuation (gain)/ loss, net	(283)	(528)	372	(811)	879	1,650
(e)	Other expenses	2,717	2,638	2,519	5,355	4,850	9,884
	Total expenses	**7,455**	**6,784**	**7,705**	**14,239**	**15,231**	**30,297**
5	**Profit before exceptional items and tax expense (3-4)**	**1,368**	**824**	**417**	**2,192**	**568**	**2,275**
6	Exceptional items (Refer note 6)	-	-	-	-	-	1,166
7	**Net profit before tax expense (5+6)**	**1,368**	**824**	**417**	**2,192**	**568**	**3,441**
8	**Tax expense, net**						
	Current tax charge/ (credit)	38	70	(41)	108	53	(171)
	Provision/ (reversal) - foreign withholding taxes (Refer note 8)	208	210	91	418	289	789
	MAT charge	-	-	62	-	35	53
	Deferred tax charge/ (credit) (Refer note 9)	491	149	1	640	(12)	702
	Total tax expense	**737**	**429**	**113**	**1,166**	**365**	**1,373**
9	**Net profit/ (loss) for the period/ year (7-8)**	**631**	**395**	**304**	**1,026**	**203**	**2,068**
10	**Other comprehensive income, net of tax expense**						
	Items that will be reclassified subsequently to profit or loss:						
	Net exchange differences gain/ (loss) on translation of foreign operations	295	(505)	291	(210)	575	(210)
	Items that will not be reclassified subsequently to profit or loss:						
	Re-measurement (loss)/ gain on defined benefits plan	(14)	(15)	7	(29)	(1)	(30)
	Total other comprehensive income	**281**	**(520)**	**298**	**(239)**	**574**	**(240)**
11	**Total comprehensive income for the period/ year (9+10)**	**912**	**(125)**	**602**	**787**	**777**	**1,828**
12	Paid up equity share capital [face value of ₹ 10 (March 31, 2018: ₹ 10)]	56,200	56,200	56,200	56,200	56,200	56,200
13	Other equity	-	-	-	-	-	21,745
14	Earnings per share (of ₹ 10/- each) (not annualised in case of the interim periods)						
(a)	- Basic	0.11	0.07	0.05	0.18	0.04	0.37
(b)	- Diluted	0.11	0.07	0.05	0.18	0.04	0.37

SUBEX LIMITED ★ BANGALORE-560 103

SUBEX LIMITED

Registered office: RMZ Ecoworld, Outer Ring Road, Devarabisanahalli, Bangalore - 560 103

Statement of Consolidated Assets and Liabilities

(₹ in Lakhs)

	Particulars	As at September 30, 2018	As at March 31, 2018
		Unaudited	Audited
A	**ASSETS**		
1	**Non-current assets**		
	Property, plant and equipment	650	656
	Goodwill on consolidation	65,882	65,882
	Other intangible assets	52	63
	Financial assets		
	Loans	491	439
	Other balances with banks	78	75
	Other financial assets	234	234
	Income tax asset (net)	2,912	2,810
	Deferred tax asset (includes MAT credit entitlement)	534	552
	Other non-current assets	507	537
		71,340	**71,248**
2	**Current assets**		
	Financial assets		
	Loans	133	134
	Trade receivables	10,664	9,290
	Cash and cash equivalents	2,646	3,007
	Other balances with banks	310	295
	Other financial assets	5,066	5,250
	Other current assets	612	544
		19,431	**18,520**
	Total assets (1+2)	**90,771**	**89,768**
B	**EQUITY AND LIABILITIES**		
1	**Equity**		
	Equity share capital	56,200	56,200
	Other equity	22,500	21,745
	Total equity	**78,700**	**77,945**
	Liabilities		
2	**Non-current liabilities**		
	Provisions	313	280
	Deferred tax liabilities(net)	1,449	826
		1,762	**1,106**
3	**Current liabilities**		
	Financial liabilities		
	Borrowings	2,188	3,215
	Trade payables	930	1,331
	Other financial liabilities	1,852	1,511
	Other current liabilities	3,631	3,230
	Provisions	787	712
	Income tax liabilities (net)	921	718
		10,309	**10,717**
4	**Total liabilities (2+3)**	**12,071**	**11,823**
	Total equity and liabilities (1+4)	**90,771**	**89,768**

SUBEX LIMITED BANGALORE 560 103

Notes:

1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on October 31, 2018.

2 The financial results have been prepared in accordance with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ("Ind AS") prescribed under section 133 of the Companies Act, 2013, read with relevant rules thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

3 The financial results of Subex Limited (Standalone information):

(₹ in Lakhs)

Particulars	Quarter ended			Year to date figures for the six months ended		Year ended
	September 30, 2018	June 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017	March 31, 2018
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Total income	609	647	7,794	1,128	14,926	18,694
Net (loss)/ profit before tax expense	(533)	(973)	389	(1,506)	823	189
Net (loss)/profit for the period/ year	(534)	(973)	310	(1,507)	634	32
Total comprehensive income for the period/ year	(538)	(974)	310	(1,512)	626	24

4 The Board of Directors of the Company in its meeting held on August 21, 2017 approved the restructuring of the Company's business by way of transfer of its Revenue Maximization Solutions and related businesses ("RMS business") and the Subex Secure and Analytics solutions and related businesses ("Digital business") to its subsidiaries, Subex Assurance LLP and Subex Digital LLP (together referred to as "LLPs"), respectively, hereinafter referred to as the "Restructuring", subject to shareholders and other requisite approvals, to achieve amongst other aspects, segregation of the Company's business into separate verticals to facilitate greater focus on each business vertical, higher operational efficiencies, and to enhance the Company's ability to enter into business specific partnerships and attract strategic investors at respective business levels, with an overall objective of enhancing shareholder value.

The shareholders of the Company approved the Restructuring by way of special resolution passed through postal ballot on September 23, 2017 and subsequently, the Board of Directors of the Company in its meeting held on October 4, 2017 approved November 1, 2017 to be the effective date of Restructuring.

Accordingly, effective November 1, 2017, the Company's RMS business and the Digital business have been transferred on a going concern basis for a consideration of ₹ 61,564 Lakhs and ₹ 1,869 Lakhs, respectively, in the form of Company's capital contribution in the aforesaid LLPs. Post such Restructuring, the Company continues to directly hold 99.99% share in the capital of, and in the profits and losses of, each of these LLPs and the entire economic interest as well as control and ownership of the RMS Business and Digital Business remains with the Company post such Restructuring.

5 Employee benefits expenses for the quarters ended September 30, 2018, June 30, 2018 and September 30, 2017 are net of reversal of provision no longer required, in respect of employee incentives relating to sales and delivery commissions, amounting to ₹ 35 Lakhs, ₹ Nil Lakhs and ₹ 156 Lakhs, respectively, that for the six months ended September 30, 2018 and September 30, 2017 amounting to ₹ 35 Lakhs and ₹ 302 Lakhs that for the year ended March 31, 2018 amounting to ₹ 725 Lakhs, respectively.

6 Represents foreign currency translation reserve gain recognised on account of liquidation of foreign subsidiary.

7 As at March 31, 2018, the Group assessed and concluded the carrying value of it's goodwill along with carrying value of related Cash Generating Units ('CGUs') to be appropriate, basis the valuation carried out by an external valuer. There is no change in the management's assessment as regards the aforementioned carrying value of it's goodwill along with carrying value of related CGU as at September 30, 2018.

8 Represents provision in respect of withholding taxes deducted/ deductible by the overseas customers of the Group.

9 Deferred tax charge/ (credit), comprises of deferred tax liability arising on account of tax benefits from amortisation of intangible assets of Subex Assurance LLP, net of deferred tax assets arising on account of carry forward losses and other taxable temporary differences, which arose mainly on account of business restructuring as detailed in note 4 above.

10 The Group is engaged in the business of software products and related services, which are monitored as a single segment by the Chief Operating Decision Maker, accordingly, these, in the context of Ind AS 108 on Operating Segments Reporting are considered to constitute one segment and hence the Group has not made any additional segment disclosures.

11 Ind AS 115 Revenue from Contracts with Customers, mandatory for reporting periods beginning on or after April 1, 2018, replaces existing revenue recognition requirements. Under the modified retrospective approach there were no significant adjustments required to the retained earnings at April 1, 2018. Also, the application of Ind AS 115 did not have any significant impact on recognition and measurement of revenue and related items in the financial results.

12 The Board of Directors and the shareholders of the Company in their respective meetings held on July 31, 2018 approved "Subex Employees Stock Option Scheme – 2018" (hereinafter referred to as the "ESOP Scheme 2018") in accordance with all the applicable provisions of the Companies Act, 2013 and the provisions of the Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 ("SEBI ESOP Regulations") to be administered through Subex Employee Welfare and ESOP Benefit Trust (hereinafter referred to as the "ESOP Trust"). The ESOP Trust was registered as per provisions of Indian Trust Act, 1882 on September 6, 2018 and is authorised to acquire shares of the Company through secondary market for providing such share-based payments to its employees. The ESOP Trust is consolidated in the standalone financial results of the Company and the shares reacquired and held by ESOP Trust are treated as treasury shares and recognised at cost and deducted from other equity.

13 Pursuant to Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, the Company has opted to publish the consolidated financial results. The standalone financial results, however, are being made available to the Stock Exchanges where the securities of the Company are listed and are also being posted on the Company's website www.subex.com.

Place: Bengaluru
Date: October 31, 2018

Vinod Kumar Padmanabhan
Managing Director & CEO

For further details on the results, please visit our website: www.subex.com

SUBEX LIMITED ★ BANGALORE-560 103 ★

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PRESS RELEASE

For Immediate Release

October 31, 2018

Press contact Sandeep Banga
Marketing and Communications
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Subex announces FY19 Q2 Results with Revenue of INR 8,806 lacs and EBIDTA of INR 1,519 lacs

BENGALURU, INDIA – Subex, a leading telecom analytics solution provider, today announced its financial results for the year ended September 30, 2018.

- **Performance Highlights for the quarter ended September 30, 2018:**
  - **Revenue for the quarter at INR 8,806 lacs**
    - Up by 9% YoY from INR 8,106 lacs in FY18 Q2
  - **Profitability**
    - EBIDTA for the quarter at INR 1,519 lacs which is more than double of INR.740 lacs in FY18 Q2
    - Profit after Tax (PAT) for the quarter at INR.631 lacs which is more than double of INR.304 lacs in FY18 Q2
- **Highlights of the Quarter**
    - Town of Florence, Arizona, USA has chosen Subex to cybersecure their critical public infrastructure. When Florence launches its smart cities project, Subex will continue to be the cybersecurity partner for all projects coming under the plan.
    - Launched new products such as SIP Security, Machine Learning infused Fraud Management solutions (SIM Box and IRSF), and Analytics Center of Trust (ACT)
    - Increased visibility around IoT Security in key markets through partnerships and participation in summits such as Singapore Cyber Security Week and Mobile World Congress Americas.
- **Key Appointments**
    - Mr. G S Venkatraman appointed as Chief Financial Officer effective 30th November 2018. Venkatraman joins Subex from Mindtree where he was the Financial Controller. He has over 20+ years of experience across all facets of the Finance function

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- Mr. Shankar Roddam appointed as Chief Operating Officer w.e.f. December 5th, 2018. Shankar, a veteran of 22 years, returns to the company for a second stint from Plivo. Previously, Shankar worked with Subex for 10 years where he was part of the Executive team in the capacity of Head – Emerging Markets and played a key role in establishing and setting up the Sales and Channel network in emerging markets. He also played an instrumental role during the initial growth phase of Subex. Shankar brings with him extensive international experience and the ability to scale businesses in highly competitive environments in the SaaS space

Vinod Kumar, Managing Director & CEO, Subex Limited said, "Every organization today has started on their digital transformation journey in some form or the other. To drive real business value from this transformation, these organizations require the support of strong technology partners to provide innovative solutions. Riding this wave of demand, we are pleased to have ended this quarter on a strong note, having achieved our targets. We closed a number of new marquee customer wins and witnessed good traction from the APAC, MENA, and Africa markets.

On the product front, we are continuing to see good traction for our cutting-edge IoT Security solution portfolio and closed our first smart city deal with the Town of Florence, Arizona. We also launched new products like Machine Learning infused Fraud Management solutions (specifically towards SIM Box and IRSF) and analytics solution called ACT (Analytics Centre of Trust). We as a company are continuously evolving to meet our customer's need and hence It is critical to strengthen our talent pool. We are focussing on hiring the best talent available in the market and deploying training programmes to upskill our current employees. Another positive sign of the great work we are doing is that several ex-Subexians are returning to be part of this exciting journey we have undertaken."

- Ends -

About Subex

Subex is a leading telecom analytics solutions provider, enabling a digital future for global telcos.

Founded in 1992, Subex has spent over 25 years in enabling 3/4th of the largest 50 CSPs globally achieve competitive advantage. By leveraging data which is gathered

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across networks, customers, and systems coupled with its domain knowledge and the capabilities of its core solutions, Subex helps CSPs to **drive new business models, enhance customer experience** and **optimise enterprises.**

Subex leverages its award-winning product portfolio in areas such as Revenue Assurance, Fraud Management, Asset Assurance and Partner Management, and complements them through its digital solutions such as IoT Security and Insights. Subex also offers scalable Managed Services and Business Consulting services.

Subex has more than 300 installations across 90+ countries.

SUBEX LIMITED ★ BANGALORE-560103

Profile of Mr. Naga Shiva Shankar Roddam

Subex is pleased to announce the appointment of Mr. Naga Shiva Shankar Roddam as the Chief Operating Officer effective from December 5^{th}, 2018

Shankar is a Management professional with 22 years of experience in growth hacking for Telecommunications, Cloud, PaaS. He comes with extensive International experience and ability to scale businesses in highly competitive environments in the SaaS space. Shankar has worked in the past with Subex and was instrumental in the initial growth phase of the company.

Shankar joins from Plivo, a Y- combinator company where he held the position of Head of Growth. Shankar was responsible for teams across US & India. In this role Shankar was responsible for all aspects of revenue growth. His experience has stints in companies like Comviva and Mahindra Network Services.

During his stint at Subex, he was part of the Executive team in the capacity of Head – Emerging Markets and played a key role in establishing and setting up the Sales and Channel network in emerging markets.

Shankar holds a Management degree from IMDR Pune, with a specialization in Sales & Marketing with minor in Systems. He undergrad in Electronics Telecommunications Engineering and is a graduate in Triple Mathematics.

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