Wholesale Systems for Advanced Services

Top 5 Advanced Wholesale Services

- Value Added Mobile Services
- Consumer Content Delivery
- Cloud services for SMBs
- Mobile Broadband Services
- LTE Mobile Services

Top 3 Wholesaler's expertise in Advance Services

- Telecom Capacity Services (cables, fiber, microwave satellite)
- IP Capacity (Ethernet, IPX)
- Mobile Services (broadband, VAS, 3G/4G)

RSC partner settlement

- Increased Revenue Through Enhanced Partner Relationship
- Improve Profitability And Enhance Operational Efficiency
- Reduced Time-to-Market

Wholesale Business Challenges

- Planning and pricing for advanced telecom services
- Emergence of innovative, multi-party contracts
- Reduced time-to-market, profit assurance & managing credit risks

Industry Developments Impacting Partner Relationship

- Commoditization of Voice
- Real-time, Policy Driven Call Routing
- Efficient Trading Systems
- Network Federation to Partners

Wholesalers Operational Challenges

- Multi Party Settlements
- Content Services
- Pa-As-You-Go-Services
- Greater Usage Visibility
- Dispute Management Excellence

System Enhancements are key to a Wholesaler's Future

- Multi-partner Settlement
- Business Awareness
- High Service Quality
- Better Co-ordination
- Reduced Time-to-market

Carriers rated analytics systems more challenging than partnering systems, operations systems were considered the least challenging to improve

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