

Why is CAPEX Becoming a Key Concern for Operators Today?

CFO Concerns

- Audit & Regulatory Compliance
- Capital Budgets at Risk
- Shrinking Margins

CTO Concerns

- Network Growth & Transformation
- Maximizing Value from Networks
- What, Why, When, Where to Buy?

Potential Business Impacts

20%

Network Assets Fail to Return Cost of Capital



5-15%

Network Assets are Stranded



Challenge in audit and regulatory compliance



Lack of asset traceability hindering network operations



Potential CAPEX loss & lack of revenue realization



Finance Visibility
Reliance on ERP (Supply chain and GL focus)

Forecast
Plan Budget

Purchase

Receive

Alignment Gap

Deploy

Operate

Redeploy
Retire

Network Operations Visibility
Reliance on Technical OSS (Fulfilment and Assurance focus)

ERP Optimization and Focus

Technical OSS Focus

Substantial margin improvement by aligning **Network Intelligence** across the **Asset Lifecycle**

Asset Lifecycle Management Solution for CAPEX Optimization



Asset Management and Tracking

Centralized Asset Repository

covering asset disposition, technical and financial details



Optimized Asset Purchases

5-10%

Reduction of under-utilised assets



Better Audit & Regulatory Compliance

40-60%

savings from reduced manual audits



Time to Value of Asset

10-15%

Improvement in time-to-value of assets



FAR Accuracy



25-30%

Financial reporting and accounting improvements

Improved free cash Flow



Monetize

End-of-life Assets to generate maximum value

Spare Management

30-40% CAPEX Savings for spare assets



Assuring and Optimizing Assets



Optimize Asset Utilization

by reusing stranded, unutilized & under-utilized assets